

# Transforming Businesses in a Digitally Empowered World



The pace of digital transformation today is driving businesses to deploy an agile strategy that puts customer experience at its heart. At JMR Software we know that to accomplish this, you need solutions that enable smarter, faster, and easier ways of working to improve productivity, enhance customer experience, streamline operations, minimize risk and deliver a solid return on investment.

## Insurance Solutions

Using our in-depth insurance industry knowledge, combined with our recognition and understanding of industry challenges, we have developed a suite of cloud-based applications that you can rapidly deploy to deliver a fast return on investment.

### CloudCover

Our flagship Insurance Administration System CloudCover offers unparalleled flexibility, scalability, and security and can be swiftly tailored and configured in weeks, enabling you to rapidly launch new insurance products to market empowering you to be innovative, while reducing operational complexity, cost, and risk.

It caters for life, income protection, disability, credit life, health, travel, funeral, group life and short-term insurance, both for commercial and personal lines, as well as reinsurance. CloudCover allows you to administrate various lines of business, multiple products, and multiple channels on one system. As a cloud-based solution it is designed to effortlessly scale with your business and keeping your costs down as OpEx instead of CapEx.

By automating repetitive tasks such as policy generation and claims processing, CloudCover frees up your team to focus on higher value tasks, such as customer service and relationship building. Enabling faster turnaround and greater customer satisfaction ultimately giving your business a competitive edge.



Flexibility, scalability, and security



## A suite of digitally-driven Cloud-based applications

Our expertise has also led to the development of a suite of insurance sector applications that include **Assessment Management, Claims Fulfilment, Complaints Management and Verification**. Our flexible approach means you can use one or more of our SaaS-based systems and integrate them into your existing technology stack.

### BITSHIFT - Data Migration as a Service

JMR Software is a recognised data migration expert with over 35 years' experience and a strong track record of delivery. BITSHIFT, our comprehensive, proven, and technology-agnostic data migration as a service offering will significantly de-risk your data migration projects. Our approach deploys a data migration uniquely tailored to your needs that is heavily automated, audited and provides full visibility of your data in-flight with reconciliation to a field level.

Developed for our customer's specific needs, BITSHIFT runs data migration projects on time and within budget, without compromising data quality and security and ensuring legal compliance.

As you seek to offer more customer-centric services to remain competitive, you are accumulating a mass of data. Migration of this data, whether moving from legacy systems to a new platform, installing data warehouses or merging with another system, presents a high-level risk to your business. Therefore, engaging the right data migration partner from the start is critical to reduce your risk and maximise success.

**BITSHIFT**  
DATA MANAGEMENT

Automated, audited with full visibility



## IT Recruitment

As financial services IT experts, our industry knowledge, in-house resources, and strong people philosophy have secured our success as a strategic resource partner.

Our recruitment division has developed a strong network of trusted consultants and a wealth of skilled IT resources, allowing us to match your business requirements with talented people and specialised expertise and experience that you need.

Our dedicated account managers understand your needs and candidate expectations, and we provide comprehensive, high-quality management of the recruitment and hiring process. As IT experts, we understand the industry, including having knowledge of supply and demand in specific sectors of the job market.

JMR Software helps you sustain agility, reduce time, risk, and liability, and unlock your business potential through the placement of highly skilled IT resources.

Specialised expertise and experience



## Infrastructure Solutions

We have long successful partnerships with established international software companies, so we can provide you with low-cost, high-quality solutions. Our extensive expertise allows us to select which partner solutions will benefit you most and ensure successful implementation.

Modernising systems and applications might be achieved through Application Modernisation and Integration, and automation of IT workflows can be gained through Application Lifestyle Management and DevOps.

We offer various solutions tailored to your needs, including SAP doc archiving, z/OS Storage Management, z/OS Security and Compliance, z/OS Network Performance Management, Open Systems Management Reporting, and High Availability and Disaster Recovery Management.

## Bespoke Development

Our knowledge and experience in financial services enable us to effectively capture your business requirements and deliver rapid development and deployment of tailored solutions. We use insight, analysis, and consultancy to understand your unique needs and deliver a solution based on the technology and methodology deemed best fit for your purpose.

We deliver all projects on time and within budget thanks to our strong governance, robust approach, and the effective application of tried and tested methodologies. As well as having extensive experience in a range of legacy and modern technologies, we are experienced in various methodologies such as Waterfall and Agile and have successfully delivered systems in both.

## Digital Signature

The pace of digital transformation across all sectors is rapidly increasing the demand for safe, swift, secure digital signatures. Companies are turning to digital signatures to facilitate document approval, fixing the last-mile disconnect in an end-to-end digital process.

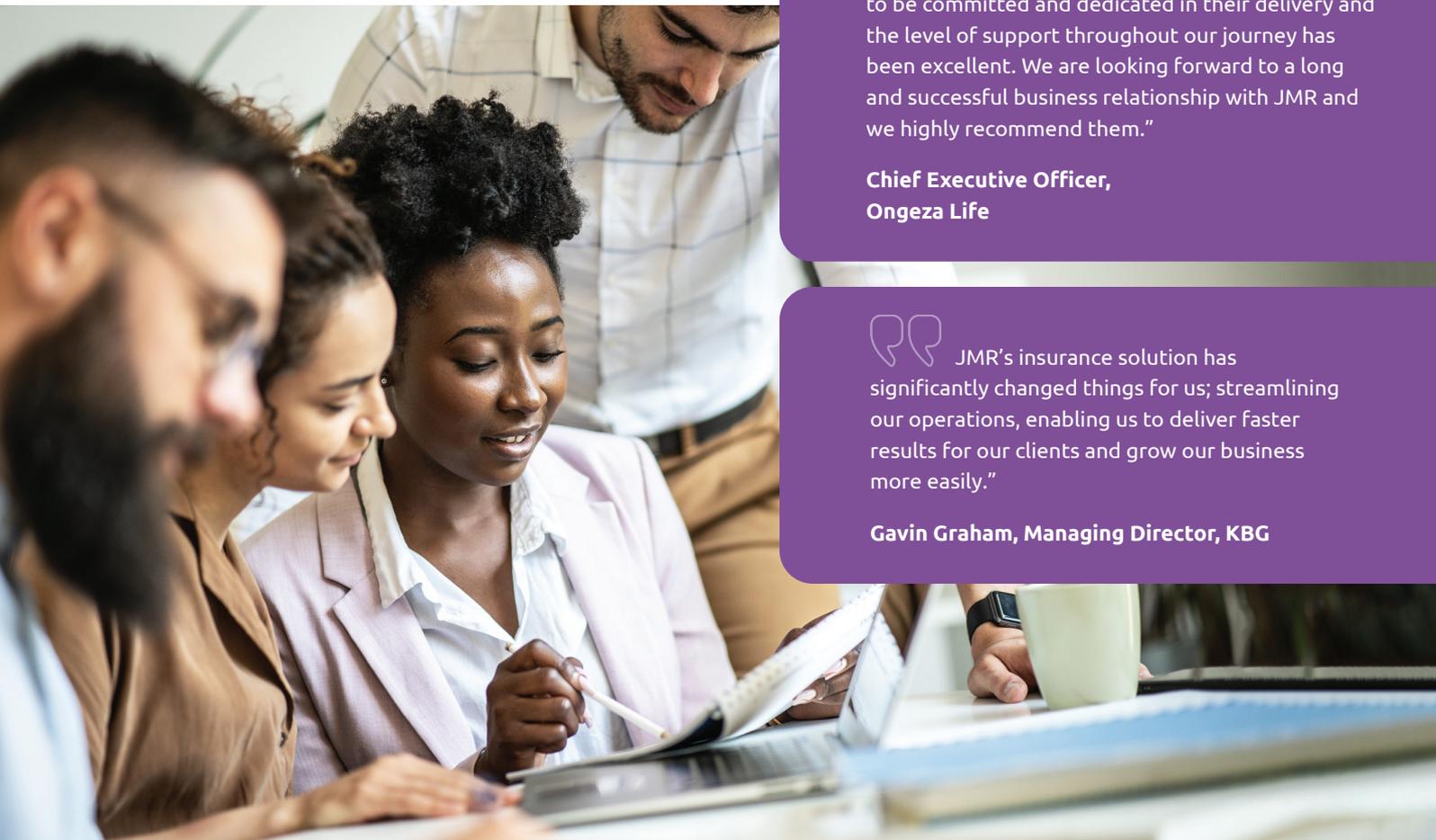
Staying agile and offering the best customer experience is key to remaining competitive. JMR Software's eeziSign software improves business efficiency by reducing the time, cost, and risk of authorising your business documents. The software helps you streamline workflows when multiple signatures are required, automate signing multiple documents, identify signatories, and protect the information in a document.

Digital signatures support you on your digital transformation journey, ensuring exceptional customer experience while keeping you ahead of the competition.



For over 35 years' JMR have been delivering technology-led change that helps our clients to improve performance and support their business in doing more with less.

We are proud to have achieved BBBEE Level 2, which reflects our commitment to transformation in South Africa, with a particular focus on investments in corporate social responsibility, skills development, and employment equity. We are sincere and intent on creating a meaningful, black-empowered company that embraces the challenges and opportunities of black empowerment. We endeavour to ensure that the communities in which we live and work benefit from our investment and show how we value these communities through unique partnerships.



JMR offered a fully comprehensive data migration service and had the business knowledge and expertise to deal with our complex requirements. The reconciliation functionality in their BITSHIFT application provided us with greater visibility of our data in flight and at every stage, which helped to significantly reduce the overall risks – a critical concern in our legacy transformation activity.”

**Simon Bett, IT Technical Manager,  
Wesleyan Assurance Society.**



We have built a strong partnership with JMR and are working well together. We find them to be committed and dedicated in their delivery and the level of support throughout our journey has been excellent. We are looking forward to a long and successful business relationship with JMR and we highly recommend them.”

**Chief Executive Officer,  
Ongeza Life**



JMR's insurance solution has significantly changed things for us; streamlining our operations, enabling us to deliver faster results for our clients and grow our business more easily.”

**Gavin Graham, Managing Director, KBG**



We work closely with customers to understand their unique challenges - it's this ability to listen and respond to customers' needs that results in success.

Established in 1987, JMR Software is an independent South African company with strong international roots and relationships that are built on our integrity, expertise, capability and years of successful delivery.

**If you would like more information,  
please contact us:**



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